











PROUDLY PUBLISHING SINCE 1996

2015 Advertising

Print & digital options for every budget...

Magazine

Reach over 70,000 garden enthusiasts throughout southeastern Michigan with Michigan's definitive local gardening guide.

Places to Grow

Highlight your business in this popular and comprehensive directory. Premium and Enhanced options include a direct link to your website in our digital magazine.

Website

Target our online readers with your display advertising message on MichiganGardener.com.

E-Newsletter

Drive traffic to your website or social media page by reaching our E-Newsletter subscribers directly in their e-mail inbox.

16291 W. 14 Mile Rd., Suite 5 Beverly Hills, MI 48025-3327

phone 248-594-5563fax 248-594-5564

e-mail publisher@MichiganGardener.com

web MichiganGardener.com



Readership

Michigan Gardener, published locally since 1996, is our region's leading gardening authority. Readers rely on Michigan Gardener for the most comprehensive local gardening information, including hands-on how-to columns, current event listings, plant features and new plant introductions, gardener profiles, and much more.

Michigan Gardener is the ideal place to reach your target market—

our readers are your potential customers:

master gardeners, garden clubs, plant societ-

ies, collector gardeners, new gardeners to the area, subdivision associations, professional gardeners, and landscapers. They are active, energetic people who enjoy creating beautiful landscapes and seeking out garden destinations, both near and far.

Our readers need to know who you are, where you are, and what you are all about. Michigan Gardener is where they turn to for guidance, inspiration, stores, and services. Don't miss this opportunity to **reach the** right customers.

Circulation

- Over 31,000 copies per issue average
- 6 issues per year: April, May, June, Jul/Aug, Sep/Oct, Nov/Dec
- Free distribution throughout Southeastern Michigan at independent garden centers, hardware stores, home furnishing shops and more.

Testimonials

"Thanks for continuing to put out such a great and free publication. It's good for the entire Michigan nursery and landscape industry."

Mike Abbott Owner, Abbott's Nursery & Garden Center



"We have been advertising in Michigan Gardener for many years. Our customers and staff use the magazine as their bible for what's new and what to do in the garden. It's filled with great information, specifically geared for our region. It's a great publication and a perfect place to target avid and novice gardeners."

Jennifer Youngquest **Director of Marketing, English Gardens**



"Our customers love the magazine and really enjoy picking it up. It's classy and put together well. Michigan Gardener is the perfect place for us to advertise; our ad gets noticed by both current and potential customers."

George Papadelis Owner, **Telly's Greenhouse**

"Your ads are incredibly effective. Customers come from all over saving they found us in Michigan Gardener. They are plant collectors."



Merritt Wolson, Owner, Merrittscape



Our best clients come from Michigan Gardener. They are horticulturally knowledgeable and appreciate the service we provide.

Steve Martinko, Owner, Contender's Tree & Lawn Specialists



"We have advertised with Michigan Gardener since their first issue. They are knowledgeable, critical, and innovative—all the help you could hope for as an advertiser."

Deborah Silver Owner, Detroit Garden Works

"As a garden resource for consumers and an advertising tool for us advertisers, Michigan Gardener can't be topped!"

Bev Moss—Owner, Garden Rhythms

"An excellent schedule of classes... a very interesting and complete reference for people here in Michigan."

Dean Krauskopf Host, The Garden Show, WJR-760AM

"We advertised a one-of-a-kind, upscale item and it sold quickly, to a customer from 75 miles away. So I know Michigan Gardener has great reach and that our ad works."



Daryl Toby, Owner, **AguaFina Gardens International** Valid through October 10, 2015

2015 Magazine Advertising

Black 8	k White	Full Page	1/2	1/3	1/4	1/6	1/8	1/16
3 or 4 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	\$1245 1305 1095	730 765 650	520 545 470	415 435 380	335 350 305	285 295 255	185 195 165
5 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	1165 1225 : 1020	675 710 605	485 510 435	390 410 355	315 330 285	265 275 235	175 185 155
6 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	1095 1155 955	625 660 565	455 480 410	365 385 330	295 310 265	245 255 220	165 175 145
Questio Contact Eric 248-594-5 publisher@	ic Hofley:		Horizontal	Norizontal			Noriz.	
1- or 2-ad r add 25% to	o the 3-ad rates	9.75" W x 10.75" H	vertical 4.75" x 10.75" horizontal 9.75" x 5.25"	vertical 4.75" x 7.08" horizontal 9.75" x 3.42"	4.75" W x 5.25" H	4.75" W x 3.42" H	vertical 2.25" x 5.25" horizontal 4.75" x 2.50"	2.25" W x 2.50" H
Color		Full Page	1/2	1/3	1/4	1/6	1/8	1/16
3 or 4 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	\$1840 1930 : 1690	1025 1075 945	720 755 665	570 595 545	430 445 400	360 370 330	230 240 210
5 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	1760 1845 1615	970 1020 895	685 720 630	545 570 520	410 425 380	340 350 310	220 230 200
6 ads (cost per ad)	April & June May Jul/Aug, Sep/Oct, Nov/Dec	1690 1775 : 1550	920 965 860	655 690 605	520 545 495	390 405 360	320 330 295	210 220 190

Center Advertising Section

One Center Section is available in each issue. It is printed on the same paper as the cover, which is heavier than the inside body pages. This section is a **4-page, full color section** stitched into the center of the magazine, and it is your space exclusively. Please contact us for more details.

Print Advertising Discounts

Prepaid ad orders.....5% Camera-ready ads.....10%

Ad Layout Ad design and production is included in the above ad rates.

What you provide:

Text, logos and photos

What we provide:

- Typesetting and layout
- E-mail proof
- **Items not included:** • Photo scans & retouching
- Printed color proofs

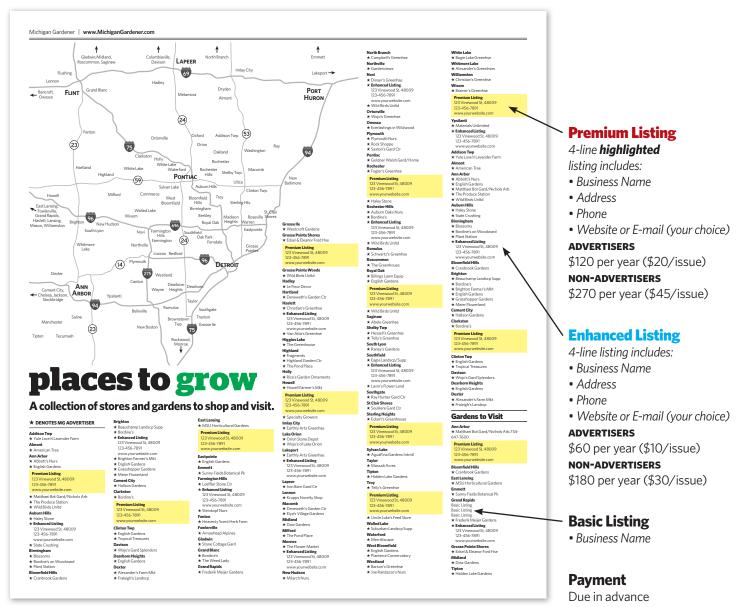
2015 Deadlines	April	May	June	July/Aug	Sept/Oct	Nov/Dec
Ad materials due	Mar 11	Apr 9	May 8	Jun 10	Aug 10	Oct 8
Camera-ready due	Mar 16	Apr 16	May 15	Jun 17	Aug 17	Oct 15
Issue in stores	Apr 1	May 3	Jun 2	Jul 4	Sep 1	Nov 1
Circulation	34,000	38,000	34,000	27,000	27,000	27,000

Questions? Please contact Eric Hofley: phone 248-594-5563 fax 248-594-5564 e-mail publisher@MichiganGardener.com

16291 W. 14 Mile Rd., Suite 5 • Beverly Hills, MI 48025-3327 web MichiganGardener.com



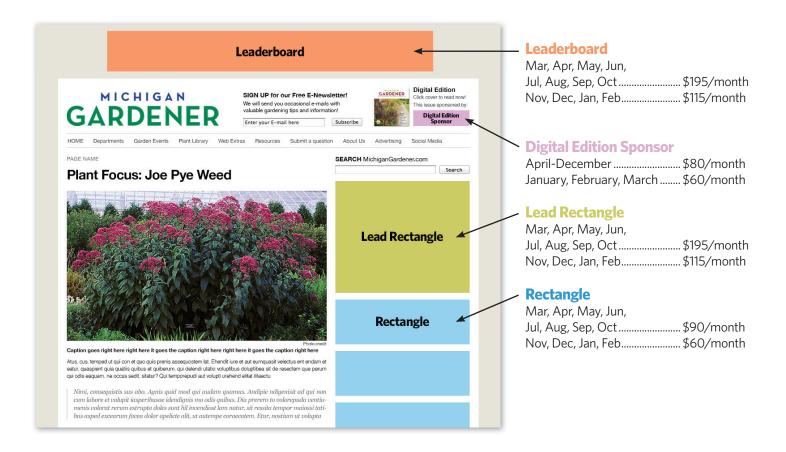
Places to Grow is an advertising feature that appears in every issue of *Michigan Gardener*. This widely popular feature is the most comprehensive list of garden-related businesses in southeastern Michigan. It is an invaluable resource and planning tool that our readers use on shopping trips and excursions.



Valid through October 10, 2015



- **MichiganGardener.com** readers visit our website regularly for event listings, feature articles, answers to gardening questions, bonus magazine content, and much more.
- Your ad will appear on <u>every page</u> of our website. Rectangle ads will rotate through a series of positions.



Ad Production

You provide a logo and ad text, and we take care of the rest. We will send you a proof for approval before publication.

Ad production fee: \$40 one-time cost

Ad change fee: \$20

Acceptable formats for Customer-Produced ads

If you prefer to design your own display ad, please save ads in GIF, PNG or JPG formats. No ads in Flash format are accepted.

Ad Dimensions

Leaderboard: 728 pixels wide x 90 pixels high **Lead Rectangle:** 300 pixels wide x 250 pixels high **Rectangle:** 300 pixels wide x 100 pixels high

Links

When readers click on your ad, a new browser window will open and it will display your website.

Payment

Payment for website advertising is due in advance.





GARDENER E-Newsletter

Letter from the editor

Mo baltur ad explam intur aspell beatur, consece sequasp errumquatus qui quam faccus aut quas ipid ea consequid quam aut ultorporeped ut la sendi aut volores dolum faccaborepre as ait et maio to et voloreper dis earchit, joiet laut qui blaccum ut lis delevere i siciliari, valenti del la reas addicirio adeni independente siciliario della consecuence della propositione della consecuence della consecuence della propositione d dolorem re nistium, veliqui de lit que odipidu sdani mus diti ulparumquos autempero beaqui ut quas Eric Hofley, Editor and Publisher

Lead Box

Wildlife Garden Photo Contest

Attention garden photographers! Send us your best photo of wildlife in your garden. From birds to foxes and everything in between, we want to see your photos. We'll select a winn from the submissions and publish the image in the newsletter. The winner will receive ...

Full Line - 1st Position

Ask the Experts

We pruned our globe blue spruce late last fall and it looked bad this spring. Will new growth be enough to fill it in again? Should we not prune it at all? When should it be pruned? J.D., New Lothrop, MI

rely Moss, Garden Rhythms: Picea pungens 'Glauca Globosa' is an attractive dwarf fer that grows slowly to about 4 feet tall and only slightly wider. Its blue toliage and disci-ed size make it a desirable conifer in the residential landscape.

Full Line - 2nd Position

Ask the Experts

Our normally healthy Japanese maple dropped many leaves in early May, mostly from the upper portion of the tree. Many of the leaves are brittle and curling. What is the cause? Should we tertilize? What should we do?

Beverly Moss, Garden Rhythms:

Full Line

Art in the Garden



1/2 Line

1/2 Line

Garden Thoughts

Mulch Ring - Give your trees a bit of a buffer. Surround the trunks with a wide ring of mulch (making sure it doesn't touch the trunk itself). This "moal" will serve as protection from the lawn mower and string trimmer. And it will allow you to easily examine the bark for signs of

- Excerpted from A Gardener's Notebook, Life with My Garder

1/3 Line

1/3 Line

1/3 Line

Event Calendar: Mark down these fun events!

- Sample Event: Information would appear here right here it would appear
 Sample Event: Information would appear here right here it would appear
- For a complete list of upcoming gardening events check the calendar in the current print issue of Michigan Gardener or on our website at michigar

www.michigangardener.com facebook.com/michigangardener twitter.com/michgardener

Interested in advertising in Michigan Gardener?

Printed Magazine: Display ads, Classified ads, Places to Grow E-Newsletter: Display ads, Event listings Website: Display ads

Click here to download our advertising information

Banner \$235

Lead Box

\$235

Full Line 1ST POSITION

\$195

Full Line 2ND POSITION

\$165

Full Line

\$145

1/2 Line \$105

1/3 Line \$85

Event Listing

Event Name & Date \$15 for advertisers \$30 for non-advertisers

2015 Deadlines

E-NEWSLETTER	ADS DUE	SEND DATE	_	
April	March 16	April 1		
Early May	April 16	April 29		
Mid May	April 16	May 14		
June	May 16	June 2		
July	June 17	July 1		
September	August 14	September 1		

Ad Dimensions

Banner	580 pixels wide	Χ	75 pixels high
Lead Box	235 pixels wide	Χ	200 pixels high
Full Line	580 pixels wide	Χ	60 pixels high
1/2 Line	277 pixels wide	Χ	75 pixels high
1/3 Line	175 pixels wide	Х	90 pixels high

Ad Production

You provide a logo and ad text, and we take care of the rest. We will send you a proof for approval before publication.

Ad production fee: \$40 one-time cost

Ad change fee: \$20

Acceptable formats for Customer-Produced ads

If you prefer to design your own display ad, please save ads in GIF, PNG or JPG formats. No ads in Flash format are accepted.

Links

Your ad or event listing is linked to your website. When readers click on your ad or event listing, a new browser window will open and it will display your website.

Payment

Payment for E-Newsletter advertising is due in advance.

Terms & Conditions

Frequency Discounts

- 3x, 4x, and 5x ad orders need not be taken consecutively, but must be taken within a 12 month period. 6x ad orders must be taken consecutively.
- Advertisers contracted at a frequency discount rate who fail to place the minimum number of insertions to earn such a rate will be billed for the difference between the amount paid and the amount due under the frequency discount for which they qualify.
- All ad rates are NET to Michigan Gardener.

Specific Positions

 Specific position requests: add 15%. Specific position requests can be accommodated based on the layout of the issue. Position of ad is not guaranteed unless a position is specifically contracted.

Covers/Prime Positions

	Add to ad rate
• Inside Front Cover	35%
• Page 3	40%
• Page 5	20%
Inside Back Cover	

- Publisher reserves the right to move a smaller ad with a prime position contract if a largersized ad contracts for the same position (e.g. a half-page ad would be moved from the inside back cover to another available page if a fullpage ad contracts for the inside back cover).
- For both print and online prime positions, ad orders with more insertions take precedence over orders with fewer insertions (e.g. an order for a 12-month Leaderboard position would take precedence over a 6-month order for the same position).

Center Advertising Section

- One Center Section is available in each issue. It is printed on the same paper as the cover, which is heavier than the inside body pages. This section is a 4-page, full color section stitched into the center of the magazine, and it is your space exclusively.
- Pricing includes printing and insertion costs, as well as design and layout (photos are not included).
- Please contact us for more details.
 April, May, or June: \$4485 per issue
 Jul/Aug, Sep/Oct, or Nov/Dec: \$3685 per issue

Ad Approval Process

- Proofs of ads prepared by the publisher are forwarded to the advertiser for approval. Ad proofs must be approved by the advertiser prior to publication.
- Advertisers have final responsibility for error detection.
- If time constraints eliminate the proof/ approval process or if the advertiser does not respond in a timely manner, the contract for space reservation prevails and the advertiser agrees to full payment for the preparation and printing of the ad, regardless of possible error.
- The publisher is not responsible for errors in provided camera-ready copy or ad proofs approved by the advertiser or the advertiser's representative.

Release Fees

 Michigan Gardener holds the copyright to all ads produced by Michigan Gardener. To reuse the ad in other media, a release fee is required: Black & white ads: 10% of ad cost (\$95 minimum). Color ads: 10% of ad cost (\$195 minimum).

Ad Cancellations

- Cancellation of advertisements must be submitted in writing and received by the publisher before the deadline entitled "Ad Materials Due." Cancellations are not accepted after this deadline.
- If advertiser does not cancel advertising as described in "Ad Cancellations":
- Advertiser shall remain responsible for any and all obligations in the advertising contract, including but not limited to payment obligations.
- Advertiser's previous ad will be printed in the contracted issue or the ad space will be replaced at the discretion of the publisher.

Payment - Account Terms

- All 1x ads must be paid in advance.
- All first-time ads must be paid in advance.
- Publisher reserves the right to apply frequency discounts as a rebate on the final ad insertion of the ad order.
- Publisher reserves the right to require credit references to approve credit.
- Invoices will be considered delinquent if payment is not received within prescribed terms and will be subject to a monthly 1.5% finance charge. Account delinquency may prevent the advertiser from reserving space in future issues.

- If payment is not received within approved terms, frequency and camera-ready deductions shall be forfeited.
- Tearsheets are typically sent with invoices, but failure to do so does not remove the advertiser's responsibility to pay any invoice according to the stated terms.
- In the event that collection action is necessary, all collection costs and attorney fees can be recovered from the advertiser.

Additional Contract Conditions

- The publisher reserves the right to reject or omit any portion of an advertisement for any reason.
- Neither the advertiser nor the publisher will be responsible for misinformation, typographical errors, omission, etc., contained therein.
- The publisher is not liable for failure to provide advertising space or to publish an ad due to circumstances beyond the publisher's control.
- The publisher shall not be liable for typo-graphical errors which do not lessen the value of an advertisement. Ad rate adjustments for advertising errors will be based on the opinion of the publisher as to what percentage the error detracts from the total advertising message. In order to make such adjustments, the publisher must be notified in writing before the advertising deadline for the issue following the issue containing the discrepancy. Compensation will be in the form of credit for future advertising or deduction from any outstanding invoice.
- In no event shall the publisher's liability
 exceed the total amount paid to the publisher
 by the advertiser under the terms of the
 advertising contract. Additionally, in no event
 shall the publisher be liable for damages of
 any kind which are related to or which may
 arise from the loss of business or profits of the
 advertiser.
- Advertiser agrees to indemnify and hold the publisher harmless from and against any and all claims of loss, personal injury, or property damage by the advertiser or third parties which arise out of or which are related to the content of the ad or use of the advertiser's products or services.
- Unless otherwise expressly stated in the terms of the advertising contract, the publication of the advertiser's ad by the publisher is in no way an endorsement or recommendation by the publisher of the advertiser's products or services.